



Alberto Corsini

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Nationality/citizenship Italian

Date and place of birth 20/03/1991 - Manerbio (Brescia, ITALY)

Gender Male

WORKING AND TEACHING EXPERIENCES

July 2016 – Current

Researcher and counsellor at Socialis, research centre on Social Enterprises & Third Sector

Name and address of employer

Socialis - Centro studi in imprese cooperative, sociali ed enti non profit
University of Brescia, Contrada Santa Chiara 50, 25122 (Brescia, Italy)

Main activities and responsibility

- Consultancy and project management for social enterprises and cooperatives.
- Data analysis and reporting.
- Market researches.
- Support to research activities, especially in the measurement of the socio-economic impact of social enterprises and cooperatives, using different indicators (e.g., VALORIS, Sroi).

Website

<http://www.centrostudisocialis.it/>

July 2018 – October 2018

Temporary research position, *Prof. Valbonesi*

Name and address of employer

University of Padova, Italy. Department of Economics and Management “Marco Fanno”.
Project: “L'utilizzo del registro dei certificati energetici e dei dati del censimento per lo studio della povertà energetica in Italia. Un'analisi sperimentale su piccola scala”.

Main activities and responsibility

- Data cleaning and Statistical matching using Stata.
- Tests for validation of matching.

May 2018

Teaching assistant in Statistics, *Prof. Zuccolotto*

Course and University

University of Verona, Italy. Department of Biotechnology, Degree in the Science and Technology of Viticulture and Winemaking.

Main activities and responsibility

Indices of variability, Bivariate distributions, Measures of association between variables.

October 2015 - February 2016

Assistant in the marketing office of a consulting company

Name and address of employer

Blue Direct srl
Borgo Pietro Wuhrer, 123, 25123 (Brescia, ITALY)

Main activities and responsibility

Outbound marketing, expansion of customer base.

Website

<http://www.bluedi.com/>

EDUCATION

September 2015 – March 2018

Master’s degree in Management

mark: 110/110 cum laude

Thesis title translated: The "Resilient Valleys" - Demand analysis in the valleys of Brescia for the service design of Home Delivery service.

Supervisors: Prof. Paola Zuccolotto, Prof. Elisa Chiaf

Economics and Management Department
University of Brescia, Via San Faustino 74/B, 25122 (Brescia, ITALY)

2011-2015

Bachelor’s degree in Economics

mark: 109/110

Thesis title translated: The performance of Italian tourist accommodations 2005-2013.

Supervisor: Prof. Raffaele Miniaci

Economics and Management Department
University of Brescia, Via San Faustino 74/B, 25122 (Brescia, ITALY)

2005-2010

High school diploma

mark: 95/100

ITIS Blaise Pascal
Via Solferino 92, Manerbio (Brescia, ITALY)

SUMMER SCHOOLS

July 2017

Marketing trends

Católica Porto Business School – Universidade Católica Portuguesa

May – June 2017

International Business and Economics

University of Brescia, Economics and Management Department

PERSONAL SKILLS

Native language

Italian

Other languages

ENGLISH

UNDERSTANDING		SPEAKING		WRITING
Listening	Reading	Spoken interaction	Spoken production	
B2	B2	B2	B2	B2
Certification from the University of Brescia				

Organisational/managerial skills

Great attitude to the management and implementation of group projects and good organizational skills, acquired in the course of university life and during the work experience in Socialis. Adaptability, time management and customer relationships acquired during the work experiences.

Networking abilities, communication and interpersonal skills upgraded during the last tasks in Socialis, through direct contact with customers, consulting and project management activities.

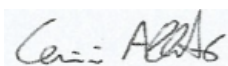
Professional skills	Great ability in data analysis using statistical softwares, acquired in the course of university and during the work experiences. Good knowledge of economic matters, marketing tools and data elaboration and good ability in writing reports, acquired in the course of university life and during the work experience in Socialis. Experience in public presentations.
Computer skills	Internet, Office package, Stata, Systat, R, Gretl. Abitual use of Excel, Word and Power Point.

FURTHER INFORMATION

Publications	<ul style="list-style-type: none"> ▪ Corsini A., Biazzì G., Chiaf E. (2018), <i>I dati economici e patrimoniali delle cooperative bresciane tra il 2013 e il 2016</i>, Observatory on Social Economy, Website: www.centrostudisocialis.it ▪ Corsini A., Biazzì G., Chiaf E. (2018), <i>Lavorare Cooperando: Un approfondimento sui lavoratori delle imprese cooperative bresciane tra il 2013 e il 2015</i>, Observatory on Social Economy, Website: www.centrostudisocialis.it ▪ Corsini A. (2018), <i>Lavorare Cooperando: I dati sul lavoro</i>, Slidebook Socialis, Website: www.centrostudisocialis.it. ▪ Corsini A. (2017), <i>Progettazione del servizio di Home Delivery, un'indagine sulla domanda</i>, Working Paper Socialis. ▪ Chiaf E., Biazzì G., Corsini A. (2017), <i>Le famiglie e la povertà nel comune di Brescia</i>, Project "Brescia Città del Noi", Website: www.centrostudisocialis.it. ▪ Chiaf E., Corsini A. (2017), <i>Il valore creato dall'inserimento lavorativo per i budget pubblici. Il caso di Federsolidarietà Brescia</i>, Working Paper Socialis. ▪ Chiaf E., Corsini A. (2017), <i>Il valore creato dall'inserimento lavorativo per i budget pubblici. Il caso di Confcooperative Unione Provinciale di Cremona</i>, Working Paper Socialis. ▪ Chiaf E., Corsini A. (2016), <i>Report di valutazione del progetto "Temporaneamente Vicini"</i>, Working Paper Socialis.
Conferences	<ul style="list-style-type: none"> ▪ Main Speaker at "6th Annual conference on Co-operative Report" - Observatory on Social Economy - Chamber of Commerce of Brescia, January 2018 ▪ Observer at "Colloquio scientifico sull'impresa sociale" – 12th edition - Department of Sociology and Social Research at University of Trento, May 2018
Training courses	<ul style="list-style-type: none"> ▪ Y Vote Convention on Creativity & Culture, 29/11-2/12 2018, Passau, Germany ▪ Network meeting with Aegee European association, 25-28 October 2018, Salerno ▪ Course in assertive communication, from October to December 2017, Villa Badia, Leno ▪ Socent for dummies, an intensive session on social enterprises, September 2016, Trento
Association membership	<ul style="list-style-type: none"> ▪ Treasurer of <i>Baccano</i> cultural association since 2011 - Via Galli 8, Leno ▪ Member of Aegee European Students' Forum since 2018 - Aegee Brescia

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Brescia, il 06/01/2019



I declare that what is written in this curriculum corresponds to truth, according to the D.P.R. 445/2000.

Brescia, il 06/01/2019

